

Discipline: civil Engineering
 Semester: - 5th
 Name of the Teaching Faculty: Er. Saroj Bisoyi
 Subject: - Entrepreneurship Management
 No. of Days/week class Allotted - 04
 Semester From 15.09.2022 to 22.12.2022

Week Class Day No. of Weeks - 15 (Theory)

Weeks Class Day Theory.

12.09.2022 to 17.09.2022
 1st, 2nd, 3rd
 Concept / Meaning of Entrepreneurship

19.09.2022 to 24.09.2022
 4th, 1st, 2nd, 3rd, 4th
 ← **BISWAKARMA PUJA** →
 Need of Entrepreneurship
 Characteristics, Qualities and Types of entrepreneur, Functions
 Barriers in entrepreneurship
 Entrepreneurs vs. Managers.
 Forms of Business Ownership
 Sole Proprietorship, Partnership forms and others.

26.09.2022 to 1.10.2022
 1st, 2nd, 3rd, 4th
 Types of Industries, ^{concept of start up} Entrepreneurship support agencies at National, state level, DIC, KVIC etc.
 TBI, Science & Technology Parks
 Business, planning, SSI, Service sector units.

3.10.2022 to 08.10.2022
 1st, 2nd, 3rd, 4th
 ← **PUJA HOLIDAYS** →

10.10.2022 to 15.10.2022
 1st, 2nd, 3rd, 4th
 Assessment of Demand & Supply and Potential areas of Growth
 Identifying Business Opportunity
 Final Product Selection
 Preliminary Project report
 Assessment of Demand & Supply ^{potential areas of growth}
 Detailed Project report, Feasibility
 Project viability
 Definition of management
 Principles of management

17.10.2022 to 22.10.2022
 1st, 2nd, 3rd, 4th

Week	class Day	Theory
24.10.2022 to 29.10.2022	1st 2nd 3rd 4th	<p>← DIWALI →</p> <p>Function of management (Planning, organising, Staffing & controlling)</p> <p>Level of management in an organisation</p> <p>Production management</p> <ul style="list-style-type: none"> • Function, Activities • Productivity
31.10.2022 to 05.11.2022	1st 2nd 3rd 4th	<p>Quality control</p> <p>Production Planning & Control</p> <p>Inventory management</p> <ul style="list-style-type: none"> • Need for inventory management • Models/Technique of inventory management <p>Financial management</p> <ul style="list-style-type: none"> • Function of financial management • Management of working Capital, cost <p>Break even Analysis</p> <ul style="list-style-type: none"> • Brief idea about Accounting Terminology: Book Keeping, Journal entry, Petty cash book, P&L Account • Balance sheets Concept
07.11.2022 to 12.11.2022	1st 2nd 3rd 4th	<p>← LAST MONDAY OF KARTIKA →</p> <p>← RASHA PURNIMA →</p> <p><u>MARKETING MANAGEMENT</u>:</p> <ul style="list-style-type: none"> • Concept of marketing & marketing management • Marketing Techniques (only concept) • Concept of 4PS (Price, Place, Product, Promotion) <p><u>HUMAN RESOURCE MANAGEMENT</u>:</p> <ul style="list-style-type: none"> • Function of personal management • Manpower Planning, Recruitment

Week	Class day	Theory.
14.11.2022 to 19.11.2022	1st 2nd 3rd 4th	Sources of manpower, Selection process, method of testing, methods of training & development, payment of wages. Leadership - Def ⁿ & Need / Importance. Qualities & functions of a leader. Manager Vs Leader. Style of Leadership (Autocratic, democratic, Participative)
21.11.2022 to 26.11.2022	1st 2nd 3rd 4th	Motivation Definition and characteristics. Importance of motivation. Factors affecting motivation. Theories of motivation Methods of Improving Motivation.
28.11.2022 to 03.12.2022	1st 2nd 3rd 4th	Importance of Communication in Business Types & Barriers of Communication. Work Culture, TQM & Society. Human relationship & ^{performance in} organization. Relations with Peers, Superiors & ^{sub} ordinates.
05.12.2022 to 10.12.2022	1st 2nd 3rd 4th	TQM Concepts: Quality Policy, Quality Management, Quality System. Safety, Cause, preventive measures, General Safety Rules, PPE. Legislation - Intellectual Property Rights (IPR), Patents, Trade marks, Copyrights.
19.12.2022	1st 2nd	Features of Factories Act 1948 with Amendment (only salient points). Features of Payment of Wages Act 1936 (only salient points) Concepts of IOT, How IOT works Components of IOT, How IOT (Characteristics of IOT, Categories of IOT.

Week	Class day	Theory
to 17.12.2022	3rd	Application of IoT, characteristics of IoT, Smart cities, Smart transportation
19.12.2022 to	4th 1st	Smart Home, Smart Health Care, Smart Industry, Smart Agriculture, Smart Energy management etc.
22.12.2022	2nd.	Q & Ans Practice.

Seen
10.12.2022

The closing of attendance has been extended upto 22.01.2022 as per the council notice no. 2117 dt. 09.12.2022